

Co-operation profile details from Enterprise Europe Scotland

20120614014 - A Romanian company acting as agent involved in the sale of machinery and industrial equipments for medium size printing houses is offering its services as agent/ distributor/ representative for an EU partner active in a related field of activity; the company is also offering its services as subcontractor. Furthermore, willing to develop its business, the Romanian company is interested in joint-venture, selling/ buying of a complete company or a part of it and reciprocal production.
Commercial partnering opportunity

Description

Located in the north-western part of Romania, the company was established in 2003, when the need for well structured professional services in the field of endowment for printing houses was mandatory. Having gained the previous experience at Gewatt, the Romanian company understood that not only the trade of machinery and industrial equipments for medium size printing houses was needed, but also consultancy, after-sale services and maintenance. Therefore the company extended its business every year, the team of specialized technicians is satisfying any demand related to service, installation, calibration, adjustment of pre-press and post-press equipments, being able to solve problems even in emergency situations. The Romanian company is offering a wide range of new and second-hand printing equipment for offset printing, pre-press and post-press. It also offers, in stock or on demand, spare parts and specialized consumables for various brands of equipments from Germany, Holland and England. The Romanian company is interest in enlarging the range of products by becoming agent/ distributor/ representative for an EU partner active in a related field of activity and is offering its services as subcontractor. Furthermore, willing to develop its business, the Romanian company is interested in joint-venture, selling/ buying of a complete company or a part of it and reciprocal production.

Target partner expertise sought:

- Type of partner sought: Company
- Specific area of activity of the partner:
- Task to be performed by the partner sought: The potential partner should have experience and know-how in the field of machinery and industrial equipments for printing houses!
Distribution network!

Key information:

Country of origin: ROMANIA

Listed under: Retail & Wholesale

Profile created on: 14/06/2012

Last updated: 19/06/2012

Closing date: 19/06/2013

To find out more, contact Enterprise Europe Scotland on 0141 228 2797 or email us at info@enterprise-europe-scotland.com quoting ref 20120614014